



Form G TRAILERS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

	Possible Points	Certified Stainless Services, Inc., dba West-Mark	Felling Trailers	General Engines Co., dba Eager Beaver Trailers	Globe Trailer Manufacturing, Inc.	Hayworth Equipment Sales Inc.	Interstate Trailers, Inc.	LDJ Manufacturing, Inc dba Thunder Creek Equipment	MAC Trailer Manufacturing, Inc.
		Conformance to Terms/ Conditions to Include Documentation	50	44	38	43	46	34	39
Pricing	400	306	326	316	345	205	315	316	263
Financial, Industry and Marketplace Successes	75	60	65	60	66	59	58	59	51
Bidder's Ability to Sell/ Service Contract Nationally	100	79	86	84	87	55	81	78	77
Bidder's Marketing Plan	50	42	41	37	43	38	36	46	30
Value Added Attributes	75	59	68	53	62	56	51	57	55
Warranty Coverages and Information	50	41	47	30	45	33	35	42	39
Selection and Variety of Products and Services Offered	200	146	180	141	163	146	149	129	133
Total Points	1,000	777	851	764	857	626	764	772	684
Rank Order		5	3.5	7.5	2	14	7.5	6	12

	Possible Points	Midwest Trailer Manufacturing LLC	Monroe Towmaster, LLC.	Talbert Manufacturing, Inc	The Advance Metalworking Co., Inc.	TPD Trailers Inc.	Trail King Industries	Trout River Industries
		Conformance to Terms/ Conditions to Include Documentation	50	37	44	35	36	29
Pricing	400	290	343	306	296	188	346	307
Financial, Industry and Marketplace Successes	75	45	64	60	55	46	64	63
Bidder's Ability to Sell/ Service Contract Nationally	100	54	90	78	57	56	84	71
Bidder's Marketing Plan	50	34	39	37	32	31	43	37
Value Added Attributes	75	47	59	57	52	52	68	55
Warranty Coverages and Information	50	39	44	40	41	30	41	40
Selection and Variety of Products and Services Offered	200	128	168	143	130	100	173	139
Total Points	1,000	674	851	756	699	532	862	748
Rank Order		13	3.5	9	11	15	1	10

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